

Procedure

BI launch pad

Title	Type	Last Run	Instances	Description
Customer Calls	Explorer Information Spac			Customer Support Calls
Customer Orders	Microsoft Excel			Recent order report
Total Sales Report	Microsoft Excel			
Quarterly Revenue Forecast	Flash			
revenue by state	Flash			
Document for Review	Folder			
Travel Expenses	Folder			Travel Expenses Repor
Company website	Hyperlink			
Add a Chart	Analysis Workspace			
Add a Chart autosave	Analysis Workspace			
Add Charts	Analysis Workspace			
Add Charts autosave	Analysis Workspace			
Add Sort	Analysis Workspace			
Add Sub-Analysis	Analysis Workspace			
Add Sub-Analysis autosave	Analysis Workspace			
Analysis autosave	Analysis Workspace			This workspace was au
Eval 1_CreatWorksp	Analysis Workspace			
Format Query	Analysis Workspace			
Mod1Eval	Analysis Workspace			
Mod1Eval autosave	Analysis Workspace			
Modify Sheets	Analysis Workspace			
Modify Sheets autosave	Analysis Workspace			
Orders by Sales Organizations	Analysis Workspace			

1. Press any key or click anywhere to continue



A dashboard model is dynamic and you can interact with the components.

Open a dashboard model and review the Quarterly Revenue Forecast.

Press any key or click anywhere to exit the activity.

View Dashboards

BI launch pad - Microsoft Internet Explorer provided by SAP-Hosting

The screenshot shows the SAP Business Objects BI launch pad interface. The browser title is "BI launch pad - Microsoft Internet Explorer provided by SAP-Hosting". The address bar shows the URL "http://wdfbmt2268:8080/BOE/BI". The interface includes a navigation menu with "Home" and "Documents" tabs. Below the menu is a table of documents with columns for Title, Type, Last Run, Instances, and Description. A red arrow points to the "Quarterly Revenue Forecast" document in the table.

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2. Click **Quarterly Revenue Forecast**.



Begin by opening the Quarterly Revenue Forecast model.

View Dashboards

BI launch pad - Microsoft Internet Explorer provided by SAP-Hosting

The screenshot displays the SAP BusinessObjects BI launch pad interface. The browser address bar shows the URL `http://wdfibmt2268:8080/BOE/BI`. The interface includes a navigation pane on the left with 'My Documents' selected, and a main table listing various documents and workspaces. A red '3' is placed next to the 'View' dropdown menu in the top navigation bar.

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Orders by Sales Organizations	Analysis Workspace			

3. Click the arrow beside the **View** box.

View Dashboards

BI launch pad - Microsoft Internet Explorer provided by SAP-Hosting

The screenshot shows the SAP BusinessObjects BI launch pad interface. The browser address bar displays the URL `http://wdfibmt2268:8080/BOE/BI`. The page title is "BI launch pad - Microsoft Internet Explorer provided by SAP-Hosting". The user is logged in as "user". The "Documents" tab is active, and the "View" menu is open, with "View Latest Instance" selected. The main content area displays a table of documents.

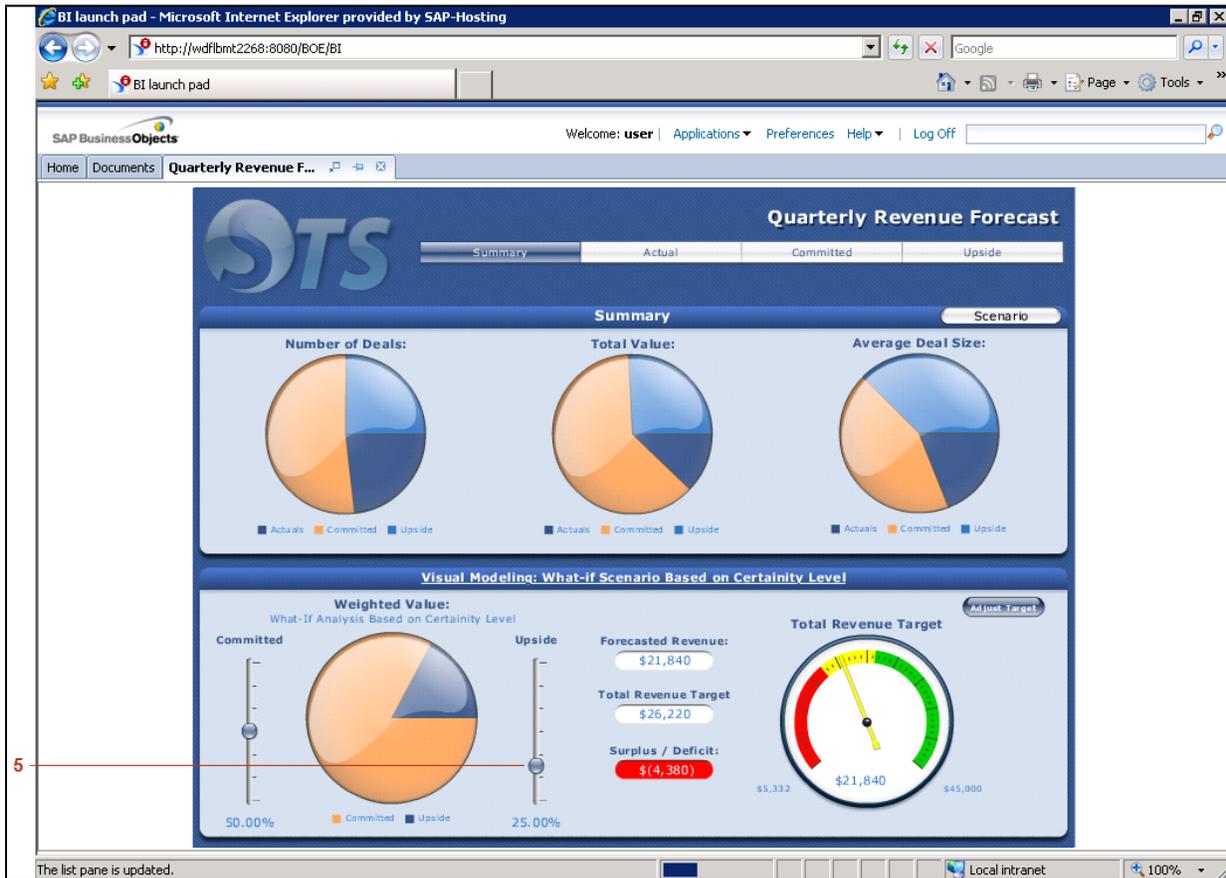
Title	Type	Last Run	Instances	Description
Customer Calls	Explorer Information Spac			Customer Support Calls
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Mod1Eval autosave	Analysis Workspace			
Modify Sheets	Analysis Workspace			
Modify Sheets autosave	Analysis Workspace			
Orders by Sales Organizations	Analysis Workspace			

Total: 71 items

4. Click [View](#).

View Dashboards

BI launch pad - Microsoft Internet Explorer provided by SAP-Hosting



5. Click **control** .

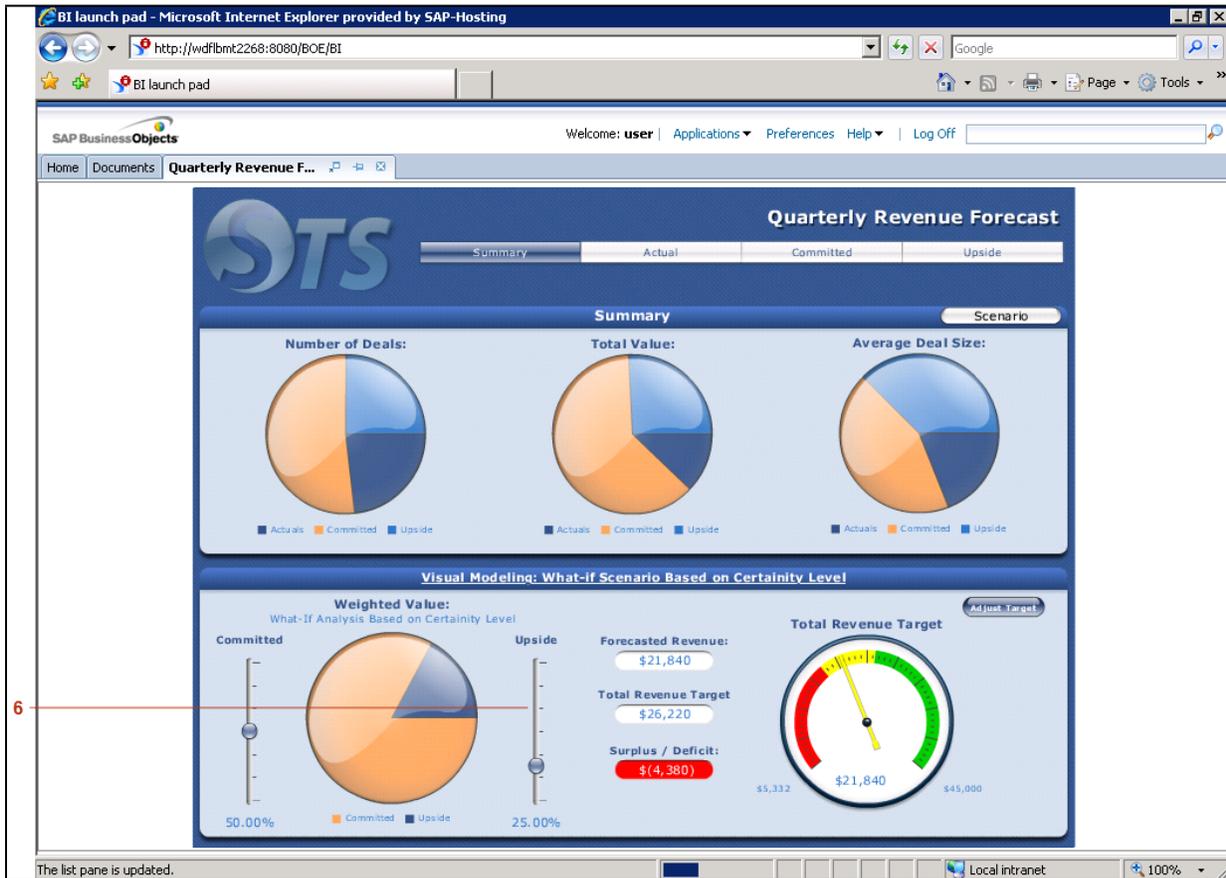


The model displays the summary of the quarterly revenue for the company STS.

Use the vertical slider to perform what-if analysis and change the upside percentage.

View Dashboards

BI launch pad - Microsoft Internet Explorer provided by SAP-Hosting



6. Click control .

View Dashboards

BI launch pad - Microsoft Internet Explorer provided by SAP-Hosting



7. Click **Actual**.



Navigate to Actual to see the Sales Representative Portfolio.

View Dashboards

BI launch pad - Microsoft Internet Explorer provided by SAP-Hosting

The screenshot shows a web browser window displaying the SAP Business Objects BI launch pad. The main content area is titled "Quarterly Revenue Forecast" and features a table with the following data:

Sales Rep	Number of Deals	License	Support	Consulting	Training	Total Deal Size
Allison James	6	66	8	11	6	91
Andy Kaley	3	87	27	60	3	177
Bill Thomas	8	141	20	5	5	171
Cynthia Marshall	6	112	4	78	0	194
Donald Levins	7	100	9	12	4	125
Gary Burton	1	74	3.7	19	7	103.7
James Walker	5	200	0	165	0	365
Jane Rostron	7	1030	83	163	0	1276
Jerry Kamin	4	170	9	0	21	200
Joseph Scott	6	338	16	35	0	389
Linda Wright	9	238	6	21	0	265
Michael Reynolds	2	190	19	15	0	224
Nicole Webb	2	189	7	1.5	10	207.5
Paul Chambers	2	46	5	117.5	0	168.5
Paul McGary	7	436	17	4	0	457
Paul Walker	3	79	3	3	0	85
Spencer Jackson	1	5	3	0	0	8
Todd Fitzpatrick	2	30	5	6	0	41
Tony Williams	16	274	0	91	0	365
Trevor Baldwin	1	0	8	26	9	43
Warren Lloyd	10	83	15	30	3	131
Wayne Brown	1	200	20	15	10	245

The dashboard also includes a "Sales Rep. Portfolio" tab, which is highlighted by a red line and the number 8. The browser window shows the URL "http://wdfibmt2268:8080/BOE/BI" and the SAP Business Objects logo.

8. Click **Sales Rep. Portfolio**.

View Dashboards

BI launch pad - Microsoft Internet Explorer provided by SAP-Hosting

The screenshot shows the SAP BusinessObjects interface in Microsoft Internet Explorer. The browser title is "BI launch pad - Microsoft Internet Explorer provided by SAP-Hosting". The address bar shows "http://wdfibmt2268:8080/BOE/BI". The page title is "Quarterly Revenue Forecast". The dashboard includes a navigation menu with "Home" and "Documents". The main content area displays the "Sales Rep. Portfolio" for "Allison James". A pie chart shows the distribution of deal types: License (dark blue), Support (black), Consulting (red), and Training (orange). A legend at the bottom identifies these categories. To the left of the pie chart is a list of sales representatives, with "Linda Wright" highlighted in blue. A red line with the number "9" points to "Linda Wright" in the list. To the right of the pie chart, two summary statistics are shown: "Avg. Deal Size \$15.2" and "Total Deal Size \$91.0". The status bar at the bottom indicates "The list pane is updated." and "Local intranet".

9. Click **Linda Wright**.



Review the Portfolio for Linda Wright and Todd Fitzpatrick.

View Dashboards

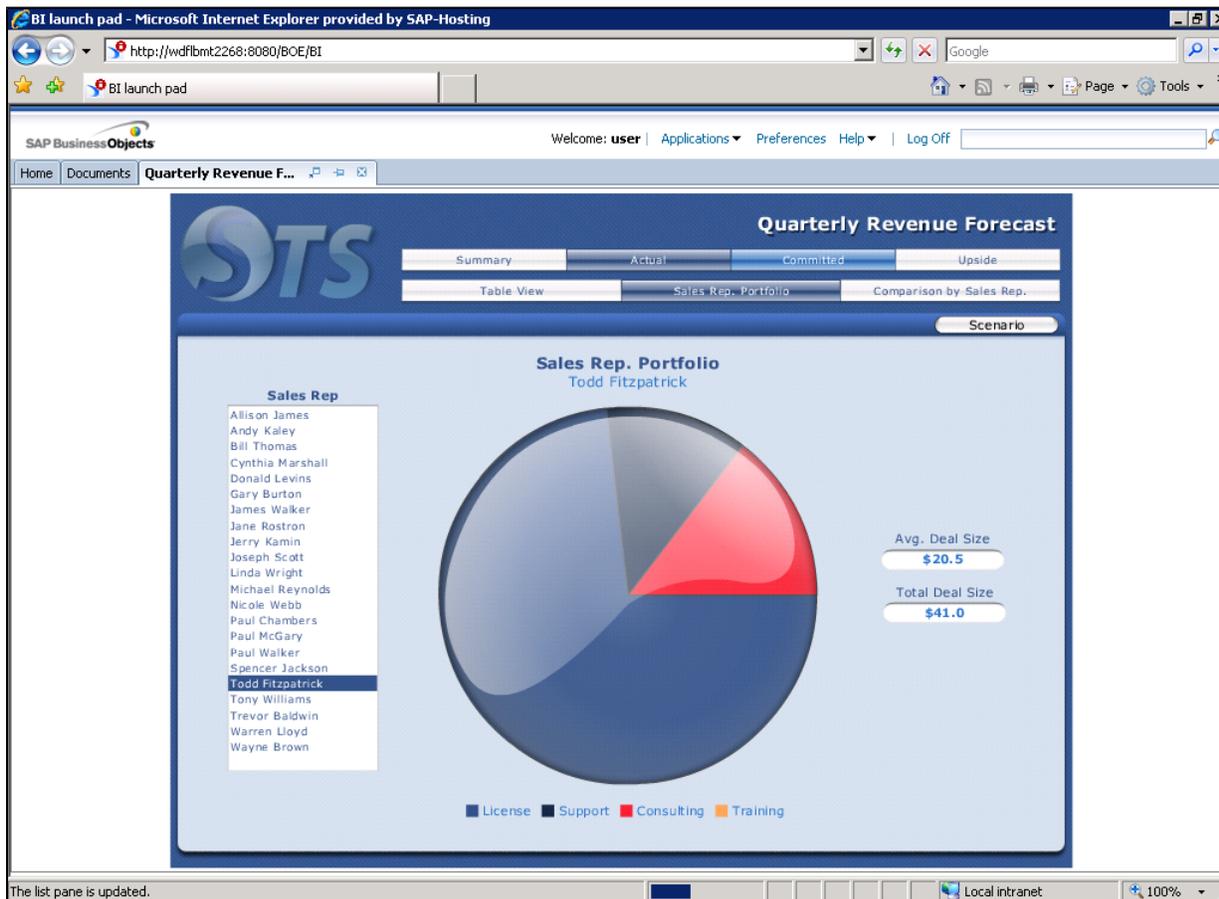
BI launch pad - Microsoft Internet Explorer provided by SAP-Hosting

The screenshot shows a web browser window displaying the SAP BusinessObjects 'Quarterly Revenue Forecast' dashboard. The dashboard is titled 'Quarterly Revenue Forecast' and features a navigation bar with tabs for 'Summary', 'Actual', 'Committed', and 'Upside'. Below this, there are options for 'Table View', 'Sales Rep. Portfolio', and 'Comparison by Sales Rep.'. The main content area is titled 'Sales Rep. Portfolio' and is currently set to 'Linda Wright'. A pie chart shows the distribution of deal types: License (dark blue), Support (black), Consulting (red), and Training (orange). To the right of the pie chart, there are two summary statistics: 'Avg. Deal Size' at \$29.4 and 'Total Deal Size' at \$265.0. On the left side, a list of sales reps is displayed, with 'Todd Fitzpatrick' highlighted in blue. A red line with the number '10' points to this name. The browser's address bar shows the URL 'http://wdfibmt2268:8080/BOE/BI'. The status bar at the bottom indicates 'The list pane is updated.' and 'Local intranet'.

10. Click **Todd Fitzpatrick**.

View Dashboards

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11. Press any key or click anywhere to exit the activity.



You have successfully navigated and reviewed a Dashboard model to analyze the quarterly revenue forecast.

Press any key or click anywhere to exit the activity.